## W E S T I N G H O U S E ELECTRIC CORPORATION

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FRIENDSHIP INTERNÁTIONÁL ÁIRPORT BÁLTIMORE 27, MD.

15 June 1956

SUBJECT: Proposal for Six Sets Each Ground Support Equipment and Associated Spare Parts. Westinghouse Reference AAN-30230.

Dear George:

This letter constitutes Westinghouse's Proposal for delivery of:

ITEM	QUANTITY	DESCRIPTION
1	6 Sets	Ground Support Equipment Per Appendix C, Revised, Dated June 11, 1956.
2	6 Sets	Spare Parts for Ground Support Equipment Per Exhibit D, dated June 5, 1956

Three reproduced copies of the referenced Appendix and Exhibit are attached. These lists are identical to corresponding lists submitted with other correspondence of this date.

Packing and packaging of Items 1 and 2 will be in accordance with contractor's standard commercial practice; in the case of Item 2, procedure will provide two year shelf life.

Work has started on two sets each of Items 1 and 2 in advance of contractual coverage in an effort to accelerate delivery.

CONTAINS SENSITIVE
COMPARIMENTED INFORMATION

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15 June 1956

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The related costs are being segregated from costs for other work associated with the overall program.

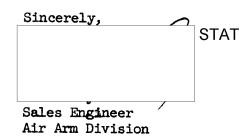
Delivery is scheduled as follows:

\* A detailed survey will be made of the Ground Support Equipment listing the items scheduled for delivery after September. Recommendation will be made for action to be taken to provide these items for the lst and 2nd sets in September and October respectively.

For this effort a fixed price quotation subject to redetermination as outlined in Contract FL-3011 of \$342,974 is submitted. This quotation includes profit based on 7% of total estimated cost. By Item this quotation is constituted as follows:

ITEM	PROFIT	PRICE INCLUDING PROFIT
1	\$17,813	\$272,288.
2	4,624	70,686.
TOTAL	\$22,437	\$342,974.

Three cost analysis sheets for each item are attached.



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Cz	intra i	L - This analysis includes:	Dosor	intien Ground Su	port
1.		Betimated cost for bid	The state of the s	pment per Appendi	B Revised
2.		Entire Contract Item No.	1	d Game 11, 1970	
3.		Contra AAN-30230 Contra	et No.	Did Da	6/15
A	Dir	oct Cest Cost AMAINSI	3	Dollar Amount	
	(1)	Direct Material Factory	\$	151,104	
	(2)	2.76 Shop Labor 10,864 @2.76		29,984	
	(3)	Model Shop Overhead (168.3% of Item 2)	•	50,463	
	(h)	Engineering Labor	_		
	(5)	Engineering Overhead (% of Item 4)	· ·		
	(6)	Drafting Labor			
	(7)	Drafting Overhead ( \$ of Item 6)	•		
	(8)	Other Items of Direct Cost (Specify)	••••		.s
	(9)	Subtotal - Itomo of Direct Cook	€	231,551	
•	Cono	ral and Administrative Expense			
	( 9.	9 % of Itom A (9)		22,924	
•	Está: Pro:			254,475	
•	Pixe	total (7 % of Thome)		17,813	
•	Other	r Contract Partermance Cost			
		Total Estimated Cost, including Dissocrate	K & 2007	272,288	
110	mon t	records and books of this Company (or if cooks and records), and to the best of our same shown hereon are correctly stated.	knowlo	roport has been a bid estimate, dgo and belief, t	10 based In costs
to		6 <b>A</b> 5/56	: " ]		STA
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1. 2. 3.		X / Estimated cost for Butiro Contract  X / G.O. or Nog. No.	Item No.	2		
	<u> </u>		Contrac AAN-30230	t No	Did Dato _ 6/15/	56
A	Diro	ct Cost	COST AMAIATE		Dollar Ameunt	
	(1)	Direct Material Factory		\$_	51,048	
	(2)	XXXX Shop Labor 586	<b>\$2.48</b>		1,453	
	(3)	Model Shop Overhead (160	3.3% of Item 2)	· · · · · · · · · · · · · · · · · · ·	2,445	*****
	(h)	Engineering Labor		_		-
	(5)	Engineering Overhead (_	n or Itom 4)	<b></b>		·
		Drafting Labor		-		-
	(7)	Drafting Overhead (	g of Item 6)			-
		Othor Items of Direct Co	•			
		Subtotal - Itomo of Dire	A Committee of the Comm	e	54,946	
		al and Administrațive.Po		*	5,446	-
		DODOGO ORGANICA Pack	•		60,386 5,676	
		aved Cost			66,062	
	Profi		a)	واعداري	4,624	<del></del>
•	Other	Contract Partermance Co.		-		) <del></del>
		total Eptimated Cost, in	Dunget	\$ max	70,686.	
110	wch to	certify that the information of this old and records), and to a check are correctly the correctly correctly that the information of the correctly correctly that the information of the correctly correctly correctly that the information of this correctly c	the beat of	this voring mowled	report has been compiled a bid estimate, is based so and belief, the conta	P-124

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